



City of Newport
REQUEST FOR CITY COUNCIL ACTION

To: Mayor Xay Khamsyvorayong & Members of the City Council
From: Joseph J. Nicholson, Jr., Esq., City Manager
Date: January 27, 2023
Subject: Award of Contract - Proposal - Multi-Year July 4th Fireworks Display
Staff Presentation: Robert Dufault, Fire Marshall

RECOMMENDATION:

To award the contract for a multi-year (5-year) July 4th fireworks display to Pyrotecnico Fireworks, Inc., for a 20 minute (minimum) display, to be held on Tuesday, July 4, 2023 at approximately 9:15 PM at Fort Adams State Park with a rain date of Wednesday, July 5, 2023. The final award amount will be determined by the level of donations received (\$40,000 to \$60,000).

BACKGROUND AND FINDINGS:

Since 2006, the City Administration has organized the July 4th fireworks display over Newport Harbor, which was previously overseen by volunteer organizers. Prior to 2012, the Mayor's office coordinated the fundraising and the Recreation Department obtained all of the required state and federal permitting. Beginning in 2012, the Newport Fire Marshal assumed the duties of working with local, state, and federal agencies in order to obtain all required permitting and approvals. Fundraising will continue to remain a function of the Mayor's office. As in years past, a Newport Fire Department detail will be onsite during all set-up and display of fireworks. The detail will remain onsite until thirty minutes after the show has concluded to act as a fire watch.

Bids were solicited on November 21, 2022 with a close date of December 8, 2022 for a multi-year (5-year) July 4th Fireworks Display. with no proposals submitted. A second solicitation was posted "Re-Bid 23-021" on 12/9/22 and closed on 1/4/2023 and no proposals were submitted. Staff reached out to vendors and one proposal was received in connection therewith. This performance based contract is renewable for each of the five years at the discretion of the City. Pyrotecnico Fireworks, Inc. was the sole responding bidder in all five price points (\$40,000 / \$45,000 / \$50,000/ \$55,000/\$60,000). Additionally, Pyrotecnico Fireworks, Inc. is familiar with the fireworks display process in Newport and has provided July 4th fireworks displays for the City numerous times in the past.

It is recommended that the multi-year bid submitted by Pyrotecnico Fireworks, Inc. be accepted to the July 4th fireworks.

Discussions with Department of Environmental Management, Fort Adams and the Newport Harbormaster are underway. The Coast Guard has approved the location of the current shoot site in the past and the Rhode Island State Properties approval process is currently ongoing.

PREVIOUS LEGISLATIVE ACTION

Resolution #2019-47
Resolution #2020-12

FISCAL IMPACT

Currently budgeted (Account 11-010-8110-5036-000) + donations) Requires additional appropriation
 No Fiscal Impact (Additional funds must be raised from private donations)

SUPPORTING DOCUMENTS

Resolution
Proposal
Corporate information
Liability Insurance form

Finance Dept. Review: _____ Date _____ By: _____ (if applicable)

THE CITY OF NEWPORT

RESOLUTION

OF THE

COUNCIL

No.

WHEREAS: the Purchasing Agent requested sealed proposals for a July 4th Multi-year Fireworks Display, which RFP#23-021 was posted on 11/21/2022 and closed on 12/8/2022 with no proposals submitted. A second solicitation was posted "Re-Bid 23-021" on 12/9/22 and closed on 1/4/2023 and no proposals were submitted. Staff reached out to vendors and one proposal was received in connection therewith; and

WHEREAS: Pyrotecnico Fireworks, Inc., of New Castle, PA submitted a proposal for the multi-year fireworks display with costs ranging from \$40,000 to \$50,000. NOW THEREFORE, BE IT

RESOLVED: that the proposal of Pyrotecnico Fireworks, Inc., of New Castle, PA, is hereby accepted and the Mayor is authorized to sign said contract on behalf of the City of Newport, subject to favorable review by the City Solicitor.

IN COUNCIL
READ AND PASSED

Laura C. Swistak
City Clerk



January 19, 2023

City of Newport
Purchasing Office
43 Broadway
Newport, RI 02840

Re: Fireworks Display – July 4th

Dear Purchasing Agent:

Thank you for including Pyrotecnico Fireworks, Inc. in your invitation to bid for your Fourth of July fireworks display. Pyrotecnico has produced your display for several years and we are excited to have the opportunity to entertain once again!

Attached please find the proposal listing shell sizes, descriptions, quantities and budget. As part of the display Pyrotecnico will provide for all insurance, permits, transportation, setup, loading, unloading, breakdown, firing and hotel accommodations required to perform the display. In addition, Pyrotecnico will complete a thorough first light search the following morning. This display will be fired electronically using the latest technology and will be a continuous display with no significant breaks between shells, averaging a minimum of 40-50 shells per minute for a minimum of 15 minutes.

The competent operator, will be Richard Vallante. The firing crew of 5 technicians will arrive on the day of display with the fireworks to begin setting up the site. Richard and his crew fire approximately 10 displays each year, including Newport, North Providence and Jamestown, RI.

Thank you again for considering Pyrotecnico Fireworks, Inc. If you have any questions regarding the attached proposal please don't hesitate to call me at 603-532-8324.

Sincerely,

Steve Gennaoui
Account Manager